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# Houston Real Estate Investors Dream Team: Behind The Scenes Look At Investing In Houston From Top Real Estate Pros



## Synopsis

HOUSTON REAL ESTATE INVESTORS DREAM TEAM While it is tempting to try to manage all of the details of real estate investing on your own, the DIY approach is a costly mistake. Building a team of knowledgeable professionals can make your life easier and allow you to focus on running your business. Whether you are buying your first property or expanding your investment empire, the right professionals can help you locate the best deals, secure the financing you need to purchase and then manage your income and the properties themselves. Building your real estate investment portfolio will be easier when you accumulate a team of advisors to turn to who will look out for your interests and help you as you navigate your way through a transaction. From savvy and connected acquisition team that can give you advance notice of new properties to the legal and finance teams you'll need to make the deals happen, buying and selling is stress free if you have expert help. Once you've added a property to your portfolio, a management team can help you with the day to day operations and make sure your business runs worry free. Smart investors recognize that each member of their team is not a cost to their business, but rather a source of substantially increased profits.

6 Essential Team Members you'll need on your side when you Invest in Houston Real Estate

Acquisition & Sales  
Renovation and Construction  
Legal  
Finance  
Property Management  
Accounting  
Mentorship

Finding the right players for each part of your real estate investment team will reduce your stress and increase your profitability. We are living in one of the most exciting times for investing in the Houston housing market. I firmly believe you'll find in the pages of this book can help you make your dreams a reality. The Houston Real Estate Investors Dream Team contains powerful and fascinating conversations with passionate, dedicated and driven individuals who have played such an influential role in the success of so many others.

Featuring Conversations With Houston's Top Real Estate Pros:

BRANT PHILLIPS - INVESTMENT AND CONSTRUCTION  
ADVISOR  
MICHAEL PLAKS - TAX ACCOUNTANT  
SHELLY WALZEL - REAL ESTATE BROKER  
NICK KOREN - REAL ESTATE WHOLESALER  
STEVEN S. NEWSOM - ATTORNEY TO REAL ESTATE INVESTORS  
BLAKE A. YARBOROUGH - LENDER  
H. QUINCY LONG - PRIVATE FINANCING THROUGH SELF-DIRECTED IRA  
DAVID LEE DURR - INVESTMENT REALTOR  
CHRIS ADKINS - REAL ESTATE INVESTOR PROJECT ADVISOR  
SAL ORTIZ - INSURANCE AGENT  
RHONDA CONCHOLA - HOME STAGING  
C. JERRY TA - PROPERTY MANAGEMENT  
THUY T. VO - BOOKKEEPING FOR REAL ESTATE INVESTORS

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